

Town of Snow Hill  
103 Bank Street  
Snow Hill, MD 21863



## REQUEST FOR PROPOSALS

PROJECT: Sale of Black-Eyed Susan Paddleboat

DEPARTMENT: Administration

VENDOR:

NAME: \_\_\_\_\_

ADDRESS: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

PROPOSAL OPENING:

DATE: Tuesday, October 3<sup>rd</sup>, 2023

TIME: 4:00pm

Date: \_\_\_\_\_

To Whom it May Concern:

We hereby submit our proposal for the purchase of the Black-Eyed Susan stern-wheeled paddleboat owned by the Town of Snow Hill, Maryland.

Having carefully examined the Request for Proposals and having received clarification on all items of conflict or upon which any doubt arose, the undersigned hereby requests consideration for award of the bid to purchase the Black-Eyed Susan.

Proposal Amount for the purchase and removal of the Black-Eyed Susan as required by the Request for Proposals: \$ \_\_\_\_\_

Provide a detailed description of the process/method/equipment that will be used to remove the boat and provide proof of insurance adequate to comply with the terms and conditions of the purchase and removal of the boat: **or see attached**

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The Successful Proposer, within seven (7) calendar days from the Award of Bid letter, will be required to provide a deposit in an amount not less than five percent (5%) of the base bid.

Name: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Telephone: \_\_\_\_\_

Fax: \_\_\_\_\_

Email: \_\_\_\_\_

\_\_\_\_\_

**Signature**

\_\_\_\_\_

**Printed Name**

\_\_\_\_\_

**Position**





## REQUEST FOR PROPOSALS

The Town of Snow Hill is seeking proposals for the purchase of the Black-Eyed Susan, the stern-wheeler paddleboat acquired by the Town in 2020. With full transparency, the Town advises that the boat was purchased near the end of an active Coast Guard operating permit and that as part of the renewal process for that permit, serious deficiencies in the boat's structure were discovered.

The Black-Eyed Susan was constructed in 1989 as a working stern-wheeled paddleboat featuring two decks for public enjoyment in a Victorian-decorated interior. In 2003, the boat's length was extended from 87 feet to 111 feet. It draws 4 feet of water and is equipped with galley, restrooms and wet bars.

The Coast Guard inspection report is attached to this RFP as is the official estimate from Colonna Shipyard of Norfolk, Virginia, dated March 13, 2022, detailing the cost of fully restoring the boat to permitting capacity. Note that during the past year, those cost estimates have likely increased substantially. Other specifications and material related to the boat is available upon request. The

Mayor and Town Council have determined that the expense of repairing the boat, coupled with the estimated annual cost of maintenance and repair, have made continuing to own and operate the Black-Eyed Susan not in the best interests of the taxpayers and residents of Snow Hill.

Accordingly, the Town of Snow Hill will accept sealed bids/proposals for the purchase of the Black-Eyed Susan until 4:00 PM on Tuesday, October 3, 2023 at the Snow Hill Town Hall, 103 Bank Street, Snow Hill, Maryland, 21863 where they will be opened publicly and the proposer's name read aloud. Any proposal received after that date & time or submitted electronically will not be accepted. Three copies of the proposal are required, in sealed envelopes marked **PROPOSAL/BLACK-EYED SUSAN**. Proposals must remain valid for a minimum of 90 days from the date of proposal opening.

The boat is being sold in "as is" condition and it will be the responsibility of the successful bidder to remove the boat from the Town dock within 30 days of the date on the Award of Bid letter, entirely at buyer's expense, and to sign all required legal paperwork to transfer ownership of the boat within 15 days of the date on the Award of Bid letter.

Proposers are expected to become fully informed as to the nature and specifics of the subject matter and understand that no consideration will be given to issues resulting from a misunderstanding of the terms of this RFP.

The Black-Eyed Susan can be made available for on-site inspection with 24 hours' notice to the Town. Contact the Town Manager's office to schedule a visit. For further information, call 410-632-2080.

The Town of Snow Hill reserves the right to accept or reject any or all proposals for any reason and to waive any informalities or irregularities that may be in its best interest to do so.

Attach: Coast Guard Inspection Report

Colonna Shipyard Estimate to repair

RECEIVED FROM United States Coast Guard Inspection Report

1. Engine Room Bilge Cleaning and Space Inspection

- a. **Location:** Engine Room, Void Spaces #1 & #5
- b. **Coast Guard Reference Number:** 13
- c. **Work Scope:**
  - i. Label each deck plate and remove from engine room and store safely for future reinstallation
  - ii. Gas free and wash engine room bilges through whole space
  - iii. Schedule USCG for visual inspection of engine room, void space #1 (largest space with the six plastic totes), and void space #5 (“rudder room”)
  - iv. **Note:** USCG listed void space #3 for inspection, UTs were taken under reference number 15 to satisfy their structural inspection of UWH plating

2. Crop and Renew Hole - STBD Freeboard FWD

- a. **Location:** Engine Room, STBD side, from exterior view its in the middle of the “5” draft marker
- b. **Coast Guard Reference Number:** 8
- c. **Work Scope:**
  - i. Drain fuel lines and gas free space
  - ii. Get additional Marine Chemist Cert to certify space safe for hot work.
  - iii. Abate paint IWO insert
  - iv. Crop and renew 18” x 18” insert around hole
    - 1. Fit up inspection
    - 2. Back gouge inspection
    - 3. Final boundary/weld inspection
  - v. Have new “5” draft marker cut and welded on exterior
  - vi. Preserve the interior of the newly inserted steel
    - 1. Exterior steel to be preserved with exterior preservation system (already priced from base work upon arrival)



**3. Sea Chest - New and Disturbed \*interior\***

- a. **Location:** Engine Room, AFT bulkhead
- b. **Coast Guard Reference Number:** 9
- c. **Work Scope:**
  - i. Surface prep of the top of the sea chest and upper quarter of the sea chest body (total ~3 sq.ft.)
  - ii. One coat primer
  - iii. Once coat of topcoat epoxy

**4. Hydro Keel Coolers – Clean and Hydro**

- a. **Location(s):** Engine room, Port and STBD exterior bulkheads
- b. **Coast Guard Reference Number:** 10
- c. **Work Scope:**
  - i. Removal of keel cooler guards, Port & STBD
  - ii. Draining coolant from system, Port & STBD, Upper and Lower (4 cooler total)
  - iii. Remove Port and STBD keel coolers, upper and lower
  - iv. Hydrostatic tested at working pressure and cleaned to include any marine growth
  - v. Inspect keel cooler pockets
  - vi. Perform any additional repairs that may be discovered
  - vii. Reinstall keel coolers with new seals/gaskets
  - viii. Procure and fill coolers with coolant

**5. Inspect Keel Cooler Cavity**

- a. **Location(s):** Exterior Port & STBD freeboard
- b. **Coast Guard Reference Number:** N/A – Directed by USCG
- c. **Work Scope:**
  - i. While keel cooler guards are removed for work to be performed on coolers, power wash any growth that may still be present after the removal of the coolers
  - ii. Take pit gauge readings in heavily pitted areas
  - iii. Submit report to USCG to see if any steel work will be required

**6. Hard Pipe Keel Coolers and Install Overboard Discharge Valves**

- a. **Location(s):** Engine room, Port & STBD exterior bulkheads
- b. **Coast Guard Reference Number:** 1
- c. **Work Scope:**
  - i. Remove rubber hoses running from the keel coolers, Port & STBD, Upper & Lower
  - ii. Procure (4ea) valves to serve as the missing isolation/overboard discharge valve
  - iii. Fabricate new flange face to mate with existing flanges of the keel coolers, (4ea), as well as flanges to mate with purchased valves
  - iv. Target and fit piping for line Port & STBD, Upper & Lower
    - 1. Fit up inspection
    - 2. Final weld inspection
  - v. Preserve newly fabricated pipe

**7. Crop and Renew – Centerline Keel – Fuel Tank Leak**

- a. **Location:** UWH, centerline, under fuel tank where leaking from pitting
- b. **Coast Guard Reference Number:** 3
- c. **Work Scope:**
  - i. Insert plugs into the lower two pipe penetrations of the FWD bulkhead of the fuel tank
  - ii. Abate paint in the possible heat effected areas
  - iii. Crop and renew 18" x 18" insert evenly along the keel
    - 1. Fit up inspection
    - 2. Back gouge inspection
    - 3. Final boundary/weld inspection
  - iv. Preserve new pipe and abated areas within the space
    - 1. Exterior steel to be preserved with exterior preservation system (already priced from base work upon arrival)
  - v. Remove plugs from fuel tank
  - vi. Clean and close tank

**8. Crop and Renew – OVHD of #2 Ballast Tank**

- a. **Location(s):** #2 Ballast Tank, Port Side
- b. **Coast Guard Reference Number:** 11
- c. **Work Scope:**
  - i. Removing false bulkhead and pull back carpet inside of dining room, FWD port side corner, where the bulkhead starts its radius until it comes to the port side door frame (USCG inspector believes pipe is located inside of the wall)
  - ii. Abate paint in possible heat effected areas IWO pipe repair
  - iii. Crop and renew 18" x 18" insert in the overhead of the ballast tank/main deck plating where pipe penetrates through the deck plating into the #2 ballast tank
    - 1. Fit up inspection
    - 2. Back gouge inspection
    - 3. Final boundary/weld inspection
  - iv. Weld pipe back to newly installed insert
    - 1. Test weld of the pipe to the insert for watertight integrity
  - v. Preserve all new steel and abated areas
  - vi. Reinstall false bulkhead and carpet

**9. Dining Room Ceiling Leak**

- a. **Location:** Main deck, Dining Room, STBD side, AFT of bar
- b. **Coast Guard Reference Number:** N/A – Customer Asked
- c. **Work Scope:**
  - i. Remove ceiling fan and overhead around water leak stain
  - ii. Investigate where water leak is coming from to seal
  - iii. Put overhead and ceiling fan back
  - iv. Not guaranteed to find leak\*



**10. Crop and Renew – Hole in #1 Ballast Tank STBD Side**

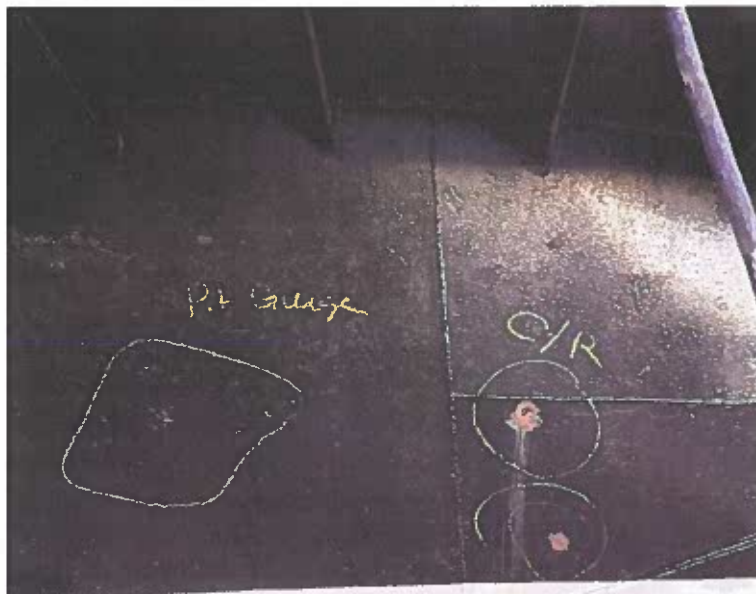
- a. **Location:** #1 Ballast Tank, STBD Side
- b. **Coast Guard Reference Number:** N/A
- c. **Work Scope:**
  - i. Abate paint in possible heat effected areas
  - ii. Crop and renew 18" x 18" insert in the #1 ballast tank on the STBD freeboard
    - 1. Fit up inspection
    - 2. Back gouge inspection
    - 3. Final boundary/weld inspection
  - iii. Preserve all new steel and abated areas
    - 1. Exterior steel to be preserved with exterior preservation system



(already priced from base work upon arrival)

**11. Crop and Renew – #2 Ballast Tank - Heavily Pitted Area**

- a. **Location:** #2 Ballast Tank, STBD Side
- b. **Coast Guard Reference Number:** N/A
- c. **Work Scope:**
  - i. Abate paint in possible heat effected areas
  - ii. Crop and renew 3' x 3' insert in the #2 ballast tank on the STBD freeboard
    - 1. Fit up inspection
    - 2. Back gouge inspection
    - 3. Final boundary/weld inspection



- iii. Preserve all new steel and abated areas
  - 1. Exterior steel to be preserved with exterior preservation system (already priced from base work upon arrival)

**12. Crop and Renew – Port & STBD Drain Piping – Rudder Room**

- a. **Location:** Void Space #5/Rudder Room
- b. **Coast Guard Reference Number:** 14
- c. **Work Scope:**
  - i. Abate paint on the Port & STBD overboard piping where it meets the exterior bulkheads/freeboard, as well as on the exterior of the hull where the drain piping penetrates through
  - ii. Crop out the overboard deck drain piping from the hull back until we have good steel
  - iii. Fit new pipe from existing piping to the hull of the vessel
    - 1. Fit up inspection
    - 2. Weld pipe fully for final weld inspection for watertight integrity
  - iv. Preserve new pipe and abated areas within the space
    - 1. Exterior steel to be preserved with exterior preservation system (already priced from base work upon arrival)

**13. Crop and Renew – Stern Centerline Doublers**

- a. **Location:** Stern, Port-Centerline
- b. **Coast Guard Reference Number:** 7
- c. **Work Scope:**
  - i. Work in conjunction with item Crop and Renewal of Paddle Wheel Supports for aft bulkhead tear out\*
  - ii. Paint abatement of potential heated effected areas
  - iii. Crop out insert approximately 3' x 2' after centerline paddle wheel support has been removed to get rid of (2) doublers on top of each other
    - 1. Fit up of new insert/fit up inspection
    - 2. Final boundary/weld inspection
  - iv. Preserve new steel and abated areas

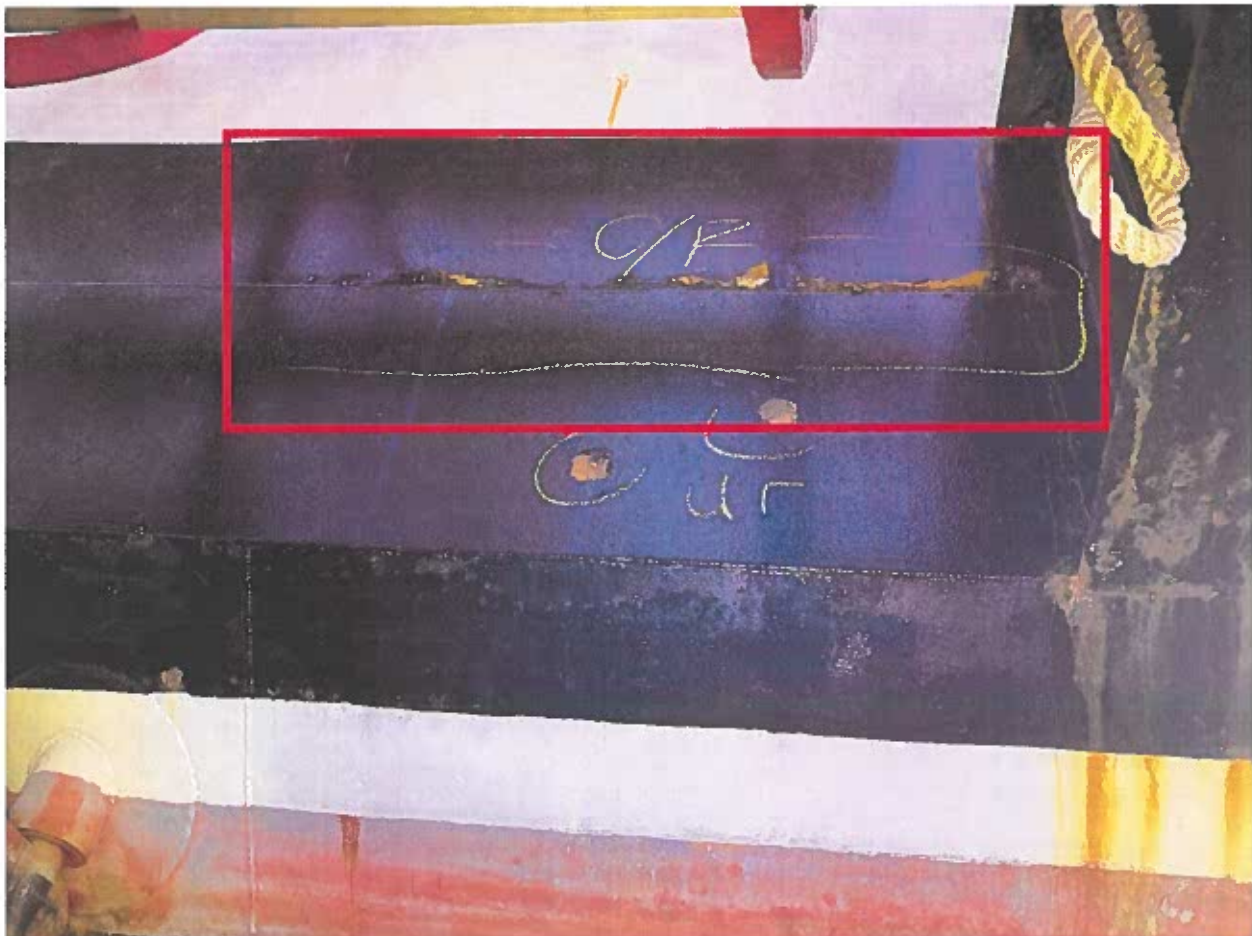


**14. Crop and Renew – STBD Stern Deteriorated Hole**

- a. Location:** Stern, STBD side; Void Space #5/Rudder Room
- b. Coast Guard Reference Number:** 6
- c. Work Scope:**
  - i. Work in conjunction with item Crop and Renewal of Paddle Wheel Supports for aft bulkhead tear out\*
  - ii. Paint abatement of potential heated effected areas
  - iii. Crop out insert approximately 6' x 3' after the STBD paddle wheel support has been removed, insert will split above and below main deck plating
    - 1. Fit up of new insert/fit up inspection
    - 2. Final boundary/weld inspection
  - iv. Preserve new steel and abated areas

**15. Crop and Renew – Paddle Wheel Supports**

- a. **Location:** Stern, Port & STBD side, Centerline
- b. **Coast Guard Reference Number:** 5
- c. **Work Scope:**
  - i. Drain hydraulic system and store for future
  - ii. Disconnect hydraulic lines from each Port & STBD hydraulic motor
  - iii. Remove Port and STBD paddle wheels
    - 1. Once removed, USCG to inspect structural integrity of the wheels
  - iv. Measure and make drawings of existing (Port, Centerline, and STBD) paddle wheel supports
  - v. The Aft false bulkhead of the galley/food prep room, storage room/old crew bathroom on STBD side along the stern, and passenger bathroom on Port side along the stern will be required to be removed. This will include paneling, insulation, dish sink, counter tops. (Gut out the whole stern/AFT bulkhead  
\*\*\*\*Extensive removal



- vi. Crop off existing paddle wheel supports
- vii. Remove existing paddle wheel shaft bearings, inspect, and store for installation if salvageable
- viii. Fabricate new supports same as existing supports
- ix. Install newly fabricated supports after steel work completion of stern\*
- x. Install paddle wheel shaft bearings and ensure alignment prior to paddle wheel reinstallation
- xi. Preserve paddle wheel supports
- xii. Reinstall paddle wheel
- xiii. Reconnect hydraulic motors and refill hydraulic fluid
- xiv. Put insulate AFT/Stern bulkheading, counter tops, and dish sink back together;  
Extensive work\*\*

# Black Eyed Susan 3.13.22

Job Costs							Notes
Work Item	Labor	Est. Material	Rentals	Fees	Subcontractor	Bid Price	Est. Billing
i. Drydocking - Haul & Launch					\$ 8,200.00	\$ 8,200.00	\$ 8,200.00
ii. Divers Services For Hauling				\$ 2,200.00	\$ 2,200.00	\$ 2,816.00	\$ 2,816.00
iii. Lay Days				300/day		\$ 19,900.00	\$ 27,900.00
iv. Services						\$ 8,100.00	\$ 8,100.00
1. Engine Room Bilge Cleaning & Inspection	\$ 14,207.20			\$1,200.00	\$ 2,000.00	\$ 17,967.20	\$ 17,967.20
2. Crop & Renew Hole - FWD STBD Freeboard	\$ 22,962.80	\$ 450.00		\$ 400.00		\$ 23,938.80	\$ 23,938.80
3. Sea Chest - New & Disturbed *Interior	\$ 1,982.40	\$ 100.00			\$ 2,110.40	\$ 2,110.40	\$ 2,110.40
4. Hydro Keel Coolers - Clean & Hydro	\$ 13,546.40	\$ 600.00			\$ 14,314.40	\$ 14,314.40	\$ 14,314.40
5. Inspect Cooler Cavities	\$ 1,156.40				\$ 1,156.40	\$ 1,156.40	\$ 1,156.40
6. Hard Pipe Coolers & Install OVBV Valves	\$ 12,885.60	\$ 1,000.00			\$ 14,165.60	\$ 14,165.60	\$ 14,165.60
7. Crop & Renew - Centerline Keel - Fuel Tank Leak	\$ 20,154.40	\$ 450.00			\$ 20,730.40	\$ 20,730.40	\$ 20,730.40
8. Crop & Renew #2 Ballast Tanks	\$ 38,326.40	\$ 550.00			\$ 39,030.40	\$ 39,030.40	\$ 39,030.40
9. Dining Room Ceiling Leak - Inspect	\$ 12,059.60	\$ 250.00			\$ 12,379.60	\$ 12,379.60	\$ 12,379.60
10. Crop & Renew - #1 Ballast tank	\$ 31,718.40				\$ 31,718.40	\$ 31,718.40	\$ 31,718.40
11. Crop & Renew - #2 Ballast Tank - Pitted Areas	\$ 27,753.60	\$ 350.00			\$ 28,201.60	\$ 28,201.60	\$ 28,201.60
12. Crop & Renew - Port & STBS Drain Pipe - Rudder Room	\$ 22,467.20	\$ 150.00			\$ 22,659.20	\$ 22,659.20	\$ 22,659.20
13. Crop & Renew Stern Centerline Doublers	\$ 26,432.00	\$ 350.00			\$ 26,880.00	\$ 26,880.00	\$ 26,880.00
14. Crop & Renew - STBD Stern Deteriorated Hole	\$ 59,306.80	\$ 500.00			\$ 59,946.80	\$ 59,946.80	\$ 59,946.80
15. Crop & Renew - Paddle Wheel Supports	\$201,709.20	\$ 2,400.00	\$4,000.00		\$ 1,280.00	\$211,539.60	\$ 211,539.60
16. Hull Cleaning For Inspection & Painting	\$ 8,920.80	\$ 500.00			\$ 9,560.80	\$ 9,560.80	\$ 9,560.80
17. Hull Painting	\$ 9,251.20	\$ 5,350.00			\$ 16,099.20	\$ 16,099.20	\$ 16,099.20
18. Anodes					\$145/each	\$ 3,190.00	\$ 3,190.00
<b>Total Estimated Billing</b>							<b>\$ 602,604.80</b>

**Total Estimated Billing \$ 602,604.80**

Rates	
ST Labor:	\$ 72.00
Supervision:	18%
Mat & Sub markup %:	18%
Shore Power Connect/Disconnect:	\$ 700.00
Shore Power Usage/day:	\$ 100.00
Marine Chemist Initial:	\$ 1,250.00
Marine Chemist Additional:	\$ 400.00
Competent Person/day:	\$ 100.00
Gangway/Install:	\$ 1,000.00
Vessel Avail./days:	93

Notes

Price of laydays to date plus 8 weeks to complete repairs

Gangway, Shorepower, Competent Person

Requires Initial Marine Chemist Certificate

Requires (1) ea. additional Marine Chemist Certificate

Open & Inspect. Not guaranteed to find leak.

Interference Removals Captured in Item 15

Interference Removals Captured in Item 16

When supports are removed, Items 13 & 14 will commence.

5K Wash hull from keel to waterline

(2) full coats of epoxy & (2) full coats of Af. Shipyard provided. Keel to waterline